

## Eleanor Brown

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### Education

B.A., Economics, *magna cum laude*, Pomona College, 1975

M.A., Economics, Princeton University, 1977

Ph.D., Economics, Princeton University, 1981

### Positions Held

Spring 2010 Visiting Scholar, Center on Philanthropy, Indiana University  
Fall 2009 Visiting Scholar, Center on Wealth and Philanthropy, Boston College  
1999-present James Irvine Professor of Economics, Pomona College  
2001-2002 Faculty Fellow, Center on Philanthropy and Public Policy, USC  
1997-1999 Professor of Economics, Pomona College  
1994-1996 Associate Dean of the College, Pomona College  
1989-1997 Associate Professor of Economics, Pomona College  
1986-1989 Assistant Professor of Economics, Pomona College  
1985-1986 Visiting Assistant Professor and Lecturer, Princeton University  
1981-1985

## Publications

- with Al Slivinski, "Markets with Competition between For-Profit and Nonprofit Firms," in Bruce Seaman and Dennis Young, eds., *Handbook of Research on Nonprofit Economics and Management*, 2e, Edward Elgar Publishing, 2018, pages 132-145.
- with Debra Mesch and Amir Hayat, "Life Expectancy and the Search for a Bag Lady Effect in Charitable Giving," *Nonprofit and Voluntary Sector Quarterly*, 45:3 (June 2016), 630-645.
- with Christopher Einolf and Mark Ottoni-Wilhelm, "Giving in the United States: Generous Philanthropy in a Classic Liberal Regime," chapter 4 in Femida Handy and Pamala Weipking, eds., *The Palgrave Handbook of Global Philanthropy*, Palgrave McMillan, 2015, pages 44-63.
- with Robert Prag, "Zombification Insurance," chapter 9 in Glen Whitman and James Dow, eds., *Economics of the Undead: Zombies, Vampires, and the Dismal Science*, Rowman & Littlefield, 2014, 89-97.
- with Ye Zhang, "Is Volunteer Labor Part of Household Production? Evidence from Married Couples," *Review of Economics of the Household*, 11:3 (September 2013), 341-369.
- with David Martin '10, "Individual Giving and Volunteering," chapter 13 in Lester Salamon, ed., *The State of Nonprofit America*, second edition. Brookings Institution Press, 2012.
- "Markets with Competition between For-Profit and Nonprofit Firms," in Bruce Seaman and Dennis Young, eds., *Handbook of Research on Nonprofit Economics and Management*, Edward Elgar, 2010.
- with Kaitlyn Caughlin '07, "Donors, Ideologues, and Bureaucrats: Government Objectives and the Performance of the Nonprofit Sector," *Financial Accountability & Management*, 25:1 (February 2009), pp. 99-114.
- with Mark Wilhelm, Patrick Rooney, and Richard Steinberg, "The Intergenerational Transmission of Generosity," *Journal of Public Economics*, 92:10-11 (October 2008), 2146-2156.
- with Rosanna Smart '08, "Racial Differences in Civic Participation and Charitable Giving: The Confounding Effects of Educational Attainment and Unmeasured Ability," *Review of Black Political Economy*, vol. 34 nos 3-4 (December 2007), 259-271.

with Patrick Rooney and Debra Mesch. "Who Decides in Giving to Education? A Study of Charitable Giving by Married Couples," *International Journal of Educational Advancement*, vol. 7 no. 3 (2007), 229-242.

with James Ferris, "Social Capital and Philanthropy: An Analysis of the Impact of Social Capital on Individual Giving and Volunteering," *Nonprofit and Voluntary Sector Quarterly*, vol. 36 no. 1 (March 2007), 85-99.

with Al Slivinski, "Nonprofit Organizations and the Market," in Walter Powell and Richard Steinberg, eds., *The Nonprofit Sector: A Research Handbook*, second edition, Yale University Press, 2006, 140-158.

"Married Couples' Charitable Giving: Who and Why," in Martha A. Taylor and Sondra Shaw-Hardy, eds., *Directions for Philanthropic Fundraising*, No. 50 (Winter 2005), 69-80.

"College, Social Capital, and Charitable Giving," in Arthur Brooks, ed., *Gifts of Time and Money in America's Communities*, Rowman & Littlefield, 2005, 185-204.

With James Andreoni and Isaac Rischall, "Charitable Giving by Married Couples: Who Decides and Why Does It Matter?" *Journal of Human Resources*, vol. 8 no. 1 (Winter 2003), 111-133.

"Comment: An Algebra-Based Complement to 'Demonstrating the Equivalence between Two Methods of Measuring Excess Burden'" *Journal of Economic Education*, vol. 34 no. 1 (Winter 2003), p. 60.

"The Scope of Volunteer Activity and Public Service," *Law and Contemporary Problems*, vol. 62 no. 4 (Autumn 1999), 17-42.

"Patterns and Purposes of Philanthropic Giving," in Clotfelter, Charles T., and Thomas Ehrlich, eds. *Philanthropy and the Nonprofit Sector in a Changing America*, Indiana University Press, 1999, 212-230.

"Assessing the Value of Volunteer Activity," *Nonprofit and Voluntary Sector Quarterly*, 28:1 (March 1999), 3-17.

"Assessing the Value of Volunteer Activity in the United States," ch. 6 in Barry, John W., and Bruno V. Manno, *Giving Better, Giving Smarter* 1997. Washington, DC: working papers of the National Commission on Philanthropy and Civic Renewal.

with Mary Hirschfeld and Robert U e

“Towards an Economics of Stewardship: Family Failure and the Theory of the Nonprofit Sector,” March 2010.

**Textbook**

Edited with Robert L. Moore, *Readings, Issues, and Problems in Public Finance*, 4<sup>th</sup> edition, Richard D. Irwin, 1995.

with Joseph Stiglitz,

for Stiglitz, *Economics of the Public Sector*.

**Conference Activity (post**



June 26-27, 2001, Minneapolis. Corporation for National Service, invited conference,  
“The State of Service-Related Research: Opportunities to Build a Field”pf 0 Tc95nuas Tm [ 5200a046>4

August 5-7, 2004, Oxford. International Association for Feminist Economics. Presented a paper with coauthor Sam Glick on the determinants of volunteer hours of husbands and wives using the newly available PSID data.

November 17-20, 2004, Los Angeles. Association for Research on Nonprofit Organizations and Voluntary Action. Chaired a session and served as discussant for its three papers.

January 7-9, 2005, Philadelphia. ASSA. Discussed a paper on entry and exit of for-profit and non-profit institutions of higher education.

August 25-26, 2005, Indianapolis. Center on Philanthropy, 18<sup>th</sup> annual conference, *Women in Philanthropy*. Gave a paper on decision making authority within married couples and how it affects charitable giving.

November 17-19 2005, Washington, DC, Association for Research on Nonprofit Organizations and Voluntary Action. Gave a paper on dve a paper on d 302.81 48Tz 0 T8Tz 0 TBT0 g/T



Theory of Cold-Glow Giving;” coauthor on paper presented by Rich Steinberg, “Inheritance and Charitable Giving.”

January 4-6, 2008, New Orleans, Allied Social Sciences Association. Organized the sessions of the Association for the Study of the Grants Economy. Chaired a session, Resource Allocation within the Household.

July 9-12, 2008, Barcelona, Spain, International Society for Third Sector Research. Member of conference planning committee. Presented paper “Inheritance and Charitable Giving,” and chaired a session on charitable giving.

November 20-22, 2008,

November 19-21, 2014, Denver. ARNOVA. I made two presentations: “Informing Volunteer Management: Some Updates from Labor Economics,” and, based in joint work with Marissa Kuhrau ’15, “Slouching Towards Social Capital: Tales from Common Pool Resources and Neighborhood Crime.”

June 28-July 2, 2015, Honolulu, Western Economic Association International. Chaired and discussed a paper in a session on discrimination in professional basketball.

November 19-21, 2015, Chicago, ARNOVA. Participated in a panel on future directions for research on women and philanthropy; attended meetings of the advisory board of the Women’s Philanthropy Institute and the editorial board for *NVSQ*.

June 23-24, 2017, San Diego, Committee on the Status of Women in the Economics Profession. Served as mentor to a group of women assistant professors in a two-day workshop geared at advancing their research and their success in the classroom and navigating their academic environments.

June 25-26, 2017, San Diego, Society of Economics of the Household. Launching our inaugural conference, I chaired multiple sessions, served as discussant, and was a member of the closing plenary panel on the future of the field of household economics.

November 15-

*Journal of Labor Economics*  
*Journal of Marriage and Family*  
*Journal of Population Economics*  
*Journal of Public Administration Research and Theory*  
*Journal of Public Economics*  
National Science Foundation  
*National Tax Journal*  
*Nonprofit and Voluntary Sector Quarterly*  
*Nonprofit Management and Leadership*  
*Public Budgeting and Finance*  
*Public Finance Review*  
*Review of Black Political Economy*  
*Review of Economics and Statistics*  
*Review of Economics of the Household*  
*Social Forces*  
*Social Science Quarterly*  
*Southern Economic Journal*

**External Reviewer for Economics Programs:** Bates College, Kenyon College, University of the Pacific, Whitman College, Occidental College, Amherst College, Whittier College, Lewis & Clark College

### **Other Professional Service**

*Society of Economics of the Household.* Helped to launch this new professional association that held its inaugural conference in San Diego in 2017. Currently serving as a member of its advisory board.

*Center on Philanthropy, Indiana University-Purdue University at Indianapolis:* Associate Project Manager, development of the Center of Philanthropy Panel Study survey module on giving and volunteering for inclusion in the Panel Study of Income Dynamics. The COPPS data have been collected as a PSID module since 2001.

*Association for the Study of Generosity in Economics:* officer of the association in various capacities (conference program chair, secretary, president), 2001-2013.

*Association for Research on Nonprofit Organizations and Voluntary Action:* Membership committee member, 2004; selection committee member, best dissertation award, 2004, 2005; search committee for editor of *NVSQ*, 2009-2010; selection committee for lifetime achievement award, 2011, 2012, 2014, 2016.

*International Society for Third Sector Research:* conference theme co-chair (handling submissions on voluntarism, 2001-2002; member, nominations committee, 2006; conference planning committee and theme co-chair for submissions on voluntarism and social capital, 2007-

## Grants

Fetzer Institute, "The Impacts of Religious, Intellectual, and Civic Engagement on Altruistic Love and Compassionate Love as Expressed through Charitable Behaviors," 2002-2003 (awarded October 2001).

With James Ferris, from the John Randolph Haynes and Dora Haynes Foundation, "Philanthropy and Social Capital in Los Angeles," 2001-2002.

John Templeton Foundation, Freedom Project, to develop with Professor Paul Hurley a course, "Freedom, Markets, and Well-Being," 1999-2000.

John Randolph Haynes and Dora Haynes Foundation, "Community Service as an Education Requirement: Will It Breed Volunteers?" summer 1998.

National Science Foundation Research Planning Grant, "Volunteer Labor in Models of Altruism," 1991.

John Randolph Haynes and Dora Haynes Foundation, "Volunteer Labor and the Crowding Out of Private Philanthropy by Government Spending," 1991.

University of San Francisco, Institute for Nonprofit Organization Management, grant for "Motivating Factors for Highly Skilled Volunteers: A Look at Crisis Intervention Volunteers," 1989.

## Awards

Best *Nonprofit and Voluntary Sector Quarterly* paper of 2007, awarded for "Social Capital and Philanthropy: An Analysis of the Impact of Social Capital on Individual Giving and Volunteering," coauthored with James Ferris.

Wig Award for Teaching Excellence, Pomona College, 1989, 1994, 1999, 2004, 2009, 2014.

## Professional Affiliations

American Economic Association  
Association for Research on Nonprofit Organizations and Voluntary Action  
Association for the Study of Generosity in Economics (formerly the Association for the Study of the Grants Economy)  
Committee on the Status of Women in the Economics Profession  
International Association for Feminist Economics  
International Society for Third-Sector Research  
Society of Economics of the Household (board member)